The Vision Room



A gathering of resources and tools to help leaders clearly think ahead http://visionroom.com

The Cowardly Leader Checklist

In his classic book <u>Spiritual Leadership</u>, Oswald Sanders lists courage along with humility, sincerity, and integrity as essential qualities for leaders. He writes, "Leadership always faces natural human inertia and opposition. But courage follows through with a task until it is done."

The antithesis of courageous leadership, of course, is cowardly leadership, where leaders lack the moral integrity and conviction to do what is right for the right reasons. Here are five common expressions of found on a cowardly leader checklist:

Conviction is missing.

Cowardly leaders are open-handed and non-convictional about the most important things. Instead of possessing a conviction beneath the surface that guides their decisions and provides motivation, they are tossed about by the waves of opinion.

Clarity is absent.

Cowardly leaders struggle to give clear direction because clear direction means there is a course of action. And a singular course of action means there could be failure, and there could be upset people, and there could be a lot of things that go wrong. So cowardly leaders find it safer to be unclear.

Confrontation is bundled.

Instead of confronting as issues arise, cowardly leaders bundle confrontation and store it up for a later delivery. Sometimes the delivery never occurs, but if it does, the person being confronted is typically caught off-guard. He or she has never been given an opportunity to correct and has missed opportunities to develop because confrontation was bundled. Instead of refusing to let the sun go down on anger, cowardly leaders keep long records of wrongs.

Credibility is borrowed.

Cowardly leaders feel the	e need to over-quote their su	pervisors when i	making a case. I	nstead of
standing on the strength	of their logic, the wisdom of	the direction, or	their own credibi	lity, they
merely borrow someone	else's—usually the overall le	eader of the orga	nization. Typical	ly this
sounds like: "	says we should do this." "Ta	alk to	. I am just the	
messenger."				

The mysterious "they" is over-utilized.

Cowardly leaders utilize the mysterious and nebulous "they"—the nameless group of people who say what the leader wants to say but lacks the courage to actually say it. So the cowardly leader merely quotes "they."

1/2



The Vision Room

A gathering of resources and tools to help leaders clearly think ahead http://visionroom.com

> Read more from Eric.

Do you want to learn how to avoid the characteristics of the Cowardly Leader Checklist? Connect with an Auxano Navigator and start a conversation with our team.

2/2